

Financial Statements

Canadian Federation of Students - Ontario/ Fédération Canadienne Des Étudiantes et Étudiants - Ontario

June 30, 2020

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Independent Auditor's Report

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To the Voting Members of Canadian Federation of Students - Ontario/ Fédération Canadienne des Étudiantes et Étudiants - Ontario

Opinion

We have audited the financial statements of Canadian Federation of Students - Ontario/Fédération Canadienne Des Étudiantes et Étudiants - Ontario, which comprise the statement of financial position as at June 30, 2020, and the statements of revenue and expenses, changes in net assets, and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the organization as at June 30, 2020, and its results of operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the organization in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of management and those charged with governance for the financial statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the organization's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the organization or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the organization's financial reporting process.

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Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements. As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to
 fraud or error, design and perform audit procedures responsive to those risks, and obtain audit
 evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not
 detecting a material misstatement resulting from fraud is higher than for one resulting from error,
 as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override
 of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the organization's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the organization's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the organization to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Grant Thornton LLP

Markham, Canada February 23, 2021

Chartered Professional Accountants Licensed Public Accountants

Canadian Federation of Students - Ontario/ Fédération Canadienne Des Étudiantes et Étudiants - Ontario **Statement of Financial Position**

| June 30 | 2020 | 2019 |
|--|---|--|
| Assets Current | | |
| Cash Accounts receivable Prepaid expenses | \$ 1,303,839 1,890,304 <u>26,077</u> | \$ 1,007,151 1,460,793 <u>18,744</u> |
| | 3,220,220 | 2,486,688 |
| Equipment (Note 3) | 25,877 | 42,889 |
| | <u>\$ 3,246,097</u> | \$ 2,529,577 |
| Liabilities Current Accounts payable and accrued liabilities | <u>\$ </u> | <u>\$ 120,742</u> |
| Net assets Current operations (unrestricted) Internally designated contingency reserve Internally designated capital fund Internally designated net assets (Note 4) Invested in equipment | - 2,601,421 477,277 90,110 25,877 | 1,803,917 477,277 84,752 42,889 |
| | 3,194,685 | 2,408,835 |
| | <u>\$ 3,246,097</u> | \$ 2,529,577 |

Lease commitment (Note 7)

On behalf of the Executive Committee

<u>Sébastien Lalonde</u> Director <u>Kayla Weiler</u> Director

| Year ended June 30 | 2020 | 2019 |
|---|-------------------|-------------------|
| Revenue | | |
| Members' fees | \$ 1,871,987 | \$ 2,322,391 |
| Componency allocation - CFS | 372,741 | 457,598 |
| Donations | 39,491 | - |
| General meetings | 31,400 | 75,600 |
| Interest | 7,293 | 15,985 |
| | 2,322,912 | 2,871,574 |
| Expenses | | |
| Membership development and fieldwork | 327,093 | 306,287 |
| Office and administration | 270,918 | 322,527 |
| Campaigns and government relations | 258,181 | 584,288 |
| General meetings and delegate preparation | 143,695 | 309,483 |
| Executive member stipends | 123,819 | 129,349 |
| Communications equipment and personnel | 100,923 | 135,778 |
| Federation services | 91,075 | 237,735 |
| Professional fees | 67,113 | 101,301 |
| Translation | 40,911 | 103,349 |
| Research | 24,841 | 64,540 |
| Bad debts | 23,507 | 21,894 |
| Executive meetings | 18,017 | 60,454 |
| Amortization of equipment | 17,012 | 20,778 |
| Office and computer supplies | 14,099 | 14,786 |
| Printing | 10,891 | 16,702 |
| Designated expenses | 2,642 | 36,824 |
| Donations and memberships | 1,325 | 8,325 |
| Constituency allocations (recovery) | 1,000 | 12,825 |
| Coalition work | - | 8,370 |
| Caucus allocations | - | 6,274 |
| Ontario circle gathering | | 5,663 |
| | 1,537,062 | 2,507,532 |
| Excess of revenue over expenses | <u>\$ 785,850</u> | <u>\$ 364,042</u> |

Canadian Federation of Students - Ontario/ Fédération Canadienne Des Étudiantes et Étudiants - Ontario Statement of Revenue and Expenses

Canadian Federation of Students - Ontario/ Fédération Canadienne Des Étudiantes et Étudiants - Ontario Statement of Changes in Net Assets

Year ended June 30

| | Current operations restricted) | | Internally designated ontingency reserve | Internally lesignated apital fund | Internally designated net assets (Note 4) | Invested in equipment | Total 2020 | Total 2019 |
|--|--------------------------------------|----|---|---|--|--------------------------|-----------------|-----------------|
| Net assets, beginning of year | \$ - | \$ | 1,803,917 | \$ 477,277 | \$ 84,752 | \$ 42,889 | \$ 2,408,835 | \$ 2,044,793 |
| Excess (deficiency) of revenue over expenses | 805,504 | | - | - | (2,642) | (17,012) | 785,850 | 364,042 |
| Transfer to contingency reserve | (797,504) | | 797,504 | - | - | - | - | - |
| Transfer to accessibility fund | (5,000) | | - | - | 5,000 | - | - | - |
| Transfer to dependent care fund | (1,000) | | - | - | 1,000 | - | - | - |
| Transfer to election preparedness fund | (2,000) | _ | | | 2,000 | | | |
| Net assets, end of year | \$ | \$ | 2,601,421 | \$ 477,277 | \$ 90,110 | \$ 25,877 | \$ 3,194,685 | \$ 2,408,835 |

| Year ended June 30 | | 2020 | | 2019 |
|---|----|-----------|----|-----------|
| Increase (decrease) in cash | | | | |
| Operating | | | | |
| Excess of revenue over expenses | \$ | 785,850 | \$ | 364,042 |
| Items not affecting cash Amortization of equipment | _ | 17,012 | | 20,778 |
| | | 802,862 | | 384,820 |
| Change in non-cash working capital items | | , | | 001,020 |
| Accounts receivable | | (429,511) | | (650,769) |
| Prepaid expenses | | (7,333) | | 26,703 |
| Accounts payable and accrued liabilities | | (69,330) | | 18,229 |
| | | 296,688 | | (221,017) |
| Investing | | | | |
| Purchase of equipment | | - | _ | (14,434) |
| Increase (decrease) in cash | | 296,688 | | (235,451) |
| Cash | | | | |
| Beginning of year | | 1,007,151 | | 1,242,602 |
| Endefwor | ¢ | 4 202 020 | ¢ | 1 007 151 |
| End of year | ¢ | 1,303,839 | \$ | 1,007,151 |

Canadian Federation of Students - Ontario/

June 30, 2020

1. Purpose and governing statutes

The purpose of the Canadian Federation of Students - Ontario/Fédération Canadienne des Étudiantes et Étudiants - Ontario (the "Federation") is to help build an accessible, high-quality system of post-secondary education by lobbying, conducting research, mobilizing members and organizing campaigns.

The Federation is incorporated under the laws of the province of Ontario as a not-for-profit organization without share capital. The Federation is classified as a not-for-profit organization under the Canadian Income Tax Act and is exempt from income tax.

2. Significant accounting policies

The financial statements have been prepared by management in accordance with Canadian accounting standards for not-for-profit organizations (ASNPO), the more significant of which are outlined below.

Net assets

The Federation's net assets are maintained in accordance with the following purposes:

Current operations (unrestricted)

Net assets allocated for current operations represent working capital necessary for the day-to-day operations of the Federation.

Internally designated contingency reserve

Being reliant on membership fees and in the absence of external funding, the Executive Committee ("Executive") has considered it appropriate to designate a portion of the surplus of the Federation as a contingency reserve. The reserve is funded by cash which could be used to finance special, unforeseeable expenses. It is the objective of the Executive to transfer up to an amount equal to half the annual operating revenue from operations to the contingency reserve on an annual basis. All interfund transfers are approved by the Executive.

Internally designated capital fund

The capital fund has been set up by the Executive to accumulate base funds to be used towards the purchase of real property to be used as office and meeting space for the Federation.

Internally designated net assets

The Executive internally designates net assets to be held for specific purposes. These internally designated amounts are not available for other purposes without the approval of the Executive.

Invested in equipment

Net assets invested in equipment are not liquid and are separately presented.

June 30, 2020

2. Significant accounting policies (continued)

Use of estimates

The preparation of financial statements in conformity with ASNPO requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the statement of financial position date and the reported amounts of revenues and expenses during the fiscal year. The most significant estimates relate to the estimate of allowance for doubtful accounts receivable, amortization of equipment, and accrual of liabilities. Actual results could differ from these estimates.

Revenue recognition

The Federation follows the deferral method of accounting for contributions. Restricted contributions are recognized as revenue in the fiscal year in which the related expenses are incurred.

Member fees are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured. In the event that member fees are outstanding as a result of certain member locals not remitting fees at the proper per student rates, the amounts are allowed for as doubtful accounts. Management continues to monitor these allowed for accounts receivable which, if collected, are included in members' fees revenue in the fiscal year received.

Other revenue is recognized as earned.

Equipment

Equipment is recorded at cost and is being amortized over its estimated useful life on a straight-line basis. The annual amortization rates are as follows:

| Furniture and fixtures | 5 years |
|------------------------|---------|
| Computer equipment | 3 years |

Impairment of long-lived assets

The Federation tests for impairment whenever events or changes in circumstances indicate that the carrying amount of the assets may not be recoverable. Recoverability is assessed by comparing the carrying amount to the projected undiscounted future net cash flows the long-lived assets are expected to generate through their direct use and eventual disposition. When a test for impairment indicates that the carrying amount of an asset is not recoverable, an impairment loss is recognized to the extent carrying value exceeds its fair value.

Financial instruments

The Federation considers any contract creating a financial asset, liability or equity instrument as a financial instrument. The Federation's financial instruments are comprised of cash, accounts receivable and accounts payable.

Financial assets or liabilities are initially measured at their fair value and subsequently measured at amortized cost.

June 30, 2020

2. Significant accounting policies (continued)

Adoption of new accounting standards

On July 1, 2019, the Federation adopted new accounting standards Section 4433 Tangible capital assets held by not-for-profit organizations and Section 4434 Intangible assets held by not-for-profit organizations (the "standards"). The most significant requirements include:

- (i) tangible capital assets must be separated into their component parts, when practicable, and when estimates can be made of the lives of the separate components;
- (ii) tangible capital assets and intangible assets are written down to fair value or replacement cost to reflect partial impairments when conditions indicate that the assets no longer contribute to an organization's ability to provide goods and services, or that the value of future economic benefits or service potential associated with the tangible capital assets are less than their net carrying amounts; and
- (iii) additional disclosures when an impairment has occurred.

The adoption of the new accounting standards was applied prospectively, except the Federation was permitted to recognize an adjustment to opening net assets at July 1, 2019 to reflect partial impairments of tangible and intangible assets existing at that date, if any. The adoption of these standards did not have any impact on the statement of financial position as at July 1, 2019 and the changes in financial position for the current period.

3. Equipment

| | | 2020 | | 2019 |
|--|------------------------|------------------------|-----------------------|-----------------------|
| | Cost | cumulated | Net Book Value | Net Book Value |
| Furniture and fixtures Computer equipment | \$ 71,479 36,805 | \$ 47,225 35,182 | \$ 24,254 1,623 | \$ 36,406 6,483 |
| | \$ 108,284 | \$ 82,407 | \$ 25,877 | \$ 42,889 |

June 30, 2020

4. Internally designated net assets

| | Balance July 1, 2019 | fror | Fransfers m current perations | signated expenses | Balance June 30, 2020 |
|---|--------------------------------|------|-------------------------------------|-----------------------|---------------------------------|
| Accessibility fund Dependent care fund Election preparedness fund | \$ 6,410 8,657 69,685 | \$ | 5,000 1,000 2,000 | \$ 2,642 - - | \$ 8,768 9,657 71,685 |
| | \$ 84,752 | \$ | 8,000 | \$ 2,642 | \$ 90,110 |

5. Financial instruments

The Federation's main financial instrument risk exposures are detailed as follows:

(a) Credit risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to meet its obligation. This risk is mitigated by the Federation through ensuring revenue is derived from qualified sources. The allowance for doubtful accounts in relation to accounts receivable is \$52,539 (2019 - \$29,032).

(b) Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities. The Federation is exposed to liquidity risk with respect to its accounts payable. The Federation reduces its exposure to liquidity risk related to accounts payable by ensuring that it documents when authorized payments are due and maintaining adequate cash reserves to meet obligations. Included in accounts payable and accrued liabilities are government remittances owing of \$Nil (2019 - \$Nil).

6. Credit facility

The Federation has an authorized a line of credit of \$25,000 bearing interest at 7.7%, of which \$Nil was used at year end. The line of credit is unsecured.

June 30, 2020

7. Lease commitment

The Federation is committed under an operating lease for rental of its office premises and photocopier extending to May 31, 2022 and June 30, 2025, respectively. Minimum annual payments required until the leases expire are as follows:

| 2021 2022 2023 2024 2025 | | \$ 97,913 78,494 12,684 12,684 6,342 |
|--------------------------------------|--|---|
| | | \$ 208,117 |

8. Comparative figures

Comparative figures have been reclassified to conform to changes in the current year presentation.

9. COVID-19

The outbreak of a novel strain of coronavirus ("COVID-19") was declared a global pandemic by the World Health Organization in March 2020. COVID-19 has severely impacted many economies around the globe. In many countries, including Canada, businesses were forced to cease or limit operations for long periods of time. Measures taken to contain the spread of the virus, including travel bans, quarantines, social distancing, and closures of non-essential services have triggered significant disruptions to businesses worldwide, resulting in an economic slowdown. Global stock markets have also experienced great volatility and a significant weakening. Governments and central banks have responded with monetary and fiscal interventions to stabilize economic conditions.

The duration and impact of the pandemic, as well as the effectiveness of government and central bank responses, remains unclear at this time. It is not possible to reliably estimate the duration and severity of these consequences, as well as their impact on the financial position of the Federation for future periods. In March 2020, the Federation dramatically adjusted its operations in order to limit the exposure of the virus. As at the audit report date, the Federation has experienced a decline in Members' fees and componency allocation. However, the Federation is reviewing its financial results on a regular basis to ensure, with ongoing cost mitigation efforts, it maintains liquid assets to sustain the Federation.